



As a leader in agriculture we provide unparalleled customer service and innovative products to meet our customers Agronomy, Energy, Feed and Grain needs. Viafield's 18 locations serve customers throughout northern Iowa and southern Minnesota. Viafield's valued team members are part of a progressive organization providing an attractive total compensation package, career advancement, and a team orientated work environment.

**Position Title:**

Agronomy Account Relationship Manager, Agronomy Business Unit – Randalia, IA (Full-Time Position)

**Position Description:**

The Agronomy Account Relationship Manager is our customers' Trusted Advisor responsible to develop, lead and implement strategic agronomic sales and marketing plans. Collaborate with peers to establish sales growth supporting Viafield's sales goals, care for our customers' needs and work with team members to maintain a culture of service. Our ideal candidate is solution driven, manages time with impeccable follow thru, and presents a polished positive attitude. Viafield's team members profoundly affect the organizations success, so it is essential to deliver on our mission to be the Trusted Advisor.

***We are committed to be the full-service provider of choice enhancing the success of our customers, team and communities.***

**Qualifications:**

- Previous Agronomy related Sales/Management experience required
- BA in Agronomy, Ag-related degree or equivalent experience in Agriculture preferred
- Certified Crop Advisor certification (or ability to obtain)
- Previous exposure Precision Ag
- Comfortable navigating the computer
- Some lifting possible and working in inclement weather conditions

**Benefits:**

Viafield provides a comprehensive benefit package for full-time team members including Health, Dental, Vision, Medical and Dependent FSA, Short and Long-term Disability, Employee Assistance Program, Paid Time Off and Uniforms. Viafield cares about our team member's overall well-being including their financial future as well, which is why we invest in a Defined Benefit Program and provide a 401k match. Additionally, Viafield offers team members the opportunity for career development and advancement.

Those interested in applying should email or mail cover letter and resume to:

**Jamie Borglum, Agronomy Sales leader**

[jborglum@viafield.com](mailto:jborglum@viafield.com)

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